

18th April, 2018

Dear Shareholder,

## **Election of Means of Receipt of Corporate Communication**

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the Bye-laws of Chinese Estates Holdings Limited (the "**Company**"), we are writing to seek your election regarding the means of receipt of corporate communication of the Company (the "**Corporate Communication**") to be dispatched in future.

Corporate Communication means any document(s) issued or to be issued by the Company for the information or action of holder(s) of any of its securities, including but not limited to (i) the directors' report, its annual financial statements together with a copy of the auditors' report and, where applicable, its summary financial report; (ii) the interim report and, where applicable, its summary interim report; (iii) a notice of meeting; (iv) a listing document; (v) a circular; and (vi) a proxy form.

You may choose:

- (1) to read and/or download all future Corporate Communication published on the Company's website at <u>http://www.chineseestates.com</u> (the "Website Version") in place of receiving printed copies, and receive a notification letter informing the publication of the Website Version; or
- (2) to receive the printed copies of all future Corporate Communication.

For the purpose of environmental protection and cost saving, we recommend you to select the Website Version. To make your election, please mark ( $\checkmark$ ) in the appropriate box on the enclosed **Reply Form**, sign and return it to the Company's Branch Registrar and Transfer Office in Hong Kong, namely Computershare Hong Kong Investor Services Limited (the "**Registrar**") at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, by post using the mailing label printed at the bottom of the Reply Form (no postage stamp is needed if posted in Hong Kong).

If the Company does not receive the Reply Form or receive a response indicating an objection from you on or before 15th May, 2018 and until you inform the Company c/o the Company's Registrar of your preference by giving reasonable prior notice in writing or sending a notice by email to the Company's email address at <u>chineseestates@computershare.com.hk</u> according to the relevant laws and regulations, you will be deemed to have consented to receiving the Website Version and only a notification letter informing the publication of the Corporate Communication on the Company's website will be sent to you in future.

You have the right at any time by giving reasonable prior notice in writing to the Company c/o the Company's Registrar to change the choice of means of receipt of future Corporate Communication. You may also send such notice by email to the Company's email address at <u>chineseestates@computershare.com.hk</u>. Even if you have chosen (or are deemed to have consented) to receive the Website Version but for any reason have difficulty in receiving or gaining access to the Corporate Communication, the Company's Registrar will promptly upon your request send the Corporate Communication to you in printed form free of charge as soon as possible.

Please note that the Website Version of both the English and Chinese versions of all future Corporate Communication will be available on the Company's website at <u>http://www.chineseestates.com</u> and the HKExnews website at <u>http://www.hkexnews.hk</u>.

Should you have any queries in relation to this matter, please contact the Company's Registrar at (852) 2862 8688 during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays) or by email to <u>chineseestates@computershare.com.hk</u>.

For and on behalf of Chinese Estates Holdings Limited Lam, Kwong-wai Executive Director and Company Secretary

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	Reply	Form 回	條
To:	Chinese Estates Holdings Limited (the "Company") (Stock Code: 127) c/o Computershare Hong Kong Investor Services Limited 17M Floor, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong	致:	<b>華人置業集團(「本公司」) (股份代號:127)</b> 經香港中央證券登記有限公司 香港灣仔皇后大道東 183 號 合和中心 17M 樓
	would like to receive the Corporate Communication <sup>*</sup> in the manr 、/ 吾等希望以下列方式收取公司通訊 <sup>*</sup> :	ier as indicate	d below:
	ase mark (✔) in only ONE of the following boxes) 從下列其中 <b>一個</b> 空格內填上「✔」號)		
	to read and/or download the <b>website version</b> of all future Corpor printed copies, and receive a notification letter informing the publi 瀏覽及 / 或下載所有日後登載於本公司網站之公司通訊 登載之通知信函; <b>或</b>	cation of the C	orporate Communication* on the Company's website; OR
Sign 簽名	┛ 收取所有日後公司通訊·之 <b>印刷本。</b> nature		
~ -	I		
Cont			Date 日期
Contt 聯絡 Notes, 1. If Cu full 本 S. CA fin fin fin fin fin fin fin fin fin fin	tact telephone number	II send you a notifica 按二零一八年四月 any time by giving re es@computershare.c 郵發設該通知至本 Company's website i 閣下已明示同意加 mbers of the Compa 近的股東簽署,方月 void. 會作廢。 formation or action of inancial report; (ii) th 其中包括但不限於	中期 h May, 2018, you will be deemed to have consented to receiving the website version of all tion letter informing the publication of Corporate Communication* on the Company's web I 十八日之本公司函件所述, 閣下將被視為已同意收取所有日後公司通訊*之網 asonable prior notice in writing to the Company c/o the Company's Branch Registrar and Tr con.tk. 公司電郵地址 chineseestates@computershare.com.tk 以更改收取公司通訊*方式之選擇 n place of receiving printed copies, you have expressly consented to waive the right to re &gx 取取公司通訊*印刷本的權利。 vy in respect of the joint holding should sign on this Reply Form in order to be valid. S有效。
Contt <b>節絡</b> Notes,, I. If C C fuller 2. O L B C A I 女子 女子 女子 女子 女子 大子 子子 子子 子子 子子 子子 子子 子子 子子 子	Ract telephone number r 電話號碼 //  //	II send you a notifica 按二零一八年四月 any time by giving re ese@computershare.c 郵發送該通知至本 Company's website i 關下已明示同意意 mbers of the Compa 立的股東簽署、方月 void. 會作廢。 formation or action c inancial report; (ii) th 其中包括但不限於 代表委任表格。	中期 h May, 2018, you will be deemed to have consented to receiving the website version of all tion letter informing the publication of Corporate Communication* on the Company's web- I 十八日之本公司函件所述。 閣下將被視為已同意收取所有日後公司通訊*之網 ascomble. 公司電郵地址 chineseestates@computershare.com.hk 以更改收取公司通訊*方式之選擇 place of receiving printed copies, you have expressly consented to waive the right to re 效聚收取公司通訊*印刷本的權利。 ry in respect of the joint holding should sign on this Reply Form in order to be valid. 高有效。 f holder(s) of any of its securities, including but not limited to (i) the directors' report, its at interim report and, where applicable, its summary interim report; (ii) a notice of meeting; : (i) 董事會報告書、年度財務報表違同核數師報告書的副本以及(如選用)財務報

Please cut the mailing label and stick on the envelope to return this Reply Form to us. **No postage stamp is needed if posted in Hong Kong**. 香港中央證券登記有限公司 Computershare Hong Kong Investor Services Limited 簡便回郵號碼 Freepost No. 37 香港 Hong Kong